**RESUME**

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| ***Contact details*** |

Fullname: **DUONG NAM HA** (PhD)

Sex: Male

Current position: Lecturer/ Deputy Head of Department of Quantitative Analysis

Area of expertise: Agricultural value chain, Agricultural economics, Decision-making,

Farmer values, Rural development

Organisation: Vietnam National University of Agriculture (VNUA)

Address: Department of Quantitative Analysis,

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ORCID: orcid.org/0000-0002-5027-9332 ResearcherID: N-4273-2015

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| ***Career Profile*** |

**Currently holding a lecturer position** at the Vietnam National University of Agriculture (VNUA), a leading agricultural university in Vietnam, with a strong background in Agricultural Economics, Agribusiness and Value Chain Management. Having ***excellent working ability and attitude both as an individual and within a team*** even under high pressure. Possessing ***strong presentation, communication and writing skills*** in addition to **cross-cultural** and **leadership experiences**.

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| ***Education*** |

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| Doctor of Philosophy in AgricultureUniversity of Tasmania (UTAS), AustraliaThesis topic: *Understanding values-based marketing decision-making through the lens of smallholder farmers in beef cattle value chains in Vietnam*  | Jul 2015 – Oct 2019 |
| Master of Science in Agricultural EconomicsHumboldt University of Berlin, GermanyThesis topic: *Value chain analysis of beef cattle production: Possibilities for poverty reduction in the northwest of Vietnam* | **Oct 2009 – Dec 2011** |
| Bachelor of Science in Agricultural EconomicsHanoi Agricultural University, Vietnam | **Oct 2003 – Jun 2007** |

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| ***Work Experience*** |

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| LecturerVietnam National University of Agriculture, Vietnam | Oct 2007 – Present |
| *(Teaching two undergraduate courses of Econometrics and Economic Analysis of Agricultural Markets; Supervising undergraduate theses; Participating in domestic and international research projects)* |
| Vice-Head of the Department of Quantitative AnalysisVietnam National University of Agriculture, Vietnam | **Jun 2020 - Present****& Apr 2012 – May 2015** |
| *(Administration and Staff management)* |
| Exchange scholar Department of Agricultural and Applied Economics, University of Wisconsin – Madison, USA | **Feb 2013 – May 2013** |
| *(Curriculum development for the advanced undergraduate program in Agribusiness of VNUA)* |

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| ***Research experience (Selected projects)*** |

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|  | Intensification of beef cattle production in upland cropping systems in North West Vietnam, Project number LPS/2015/037, funded by the Australian Center for International Agricultural Research (ACIAR), Australia; Researcher, Team member | 2017-2022 |
|  | Safe Pork: Market based approaches to improving the safety of pork in Vietnam, Project number LPS/2016/143, funded by the Australian Center for International Agricultural Research (ACIAR), Australia; Researcher, Team member | 2017-2022 |
|  | Towards more profitable and sustainable vegetable farming systems in North-Western Vietnam, Project number AGB/2012/059, funded by the Australian Center for International Agricultural Research (ACIAR), Australia; Researcher | 2013-2017 |
|  | Reducing disease risks and improving food safety in smallholder pig value chains in Vietnam, Project number LPS/2010/047, funded by the Australian Center for International Agricultural Research (ACIAR), Australia; Researcher, Team member | 2012-2017 |
|  | Overcoming technical and market constraints to the emergence of profitable beef enterprises in the north-western highlands of Vietnam, Project No. LPS/2008/049, funded by the Australian Center for International Agricultural Research (ACIAR), Australia; Researcher, Team member | 2012-2015 |
|  | Improved market engagement for sustainable upland production systems in the North West Highlands of Vietnam, Project No. AGB/2008/002, funded by the Australian Center for International Agricultural Research (ACIAR), Australia; Researcher | 2012 |
|  | Value chain of Asian vegetables and fruit – the Asian wholesale market in Berlin: A case of Vietnamese products, DOCUMAP project, co-financed by the European Union within the Asia-Link program; Individual research, Exchange student | 2009-2010 |
|  | Economic methods in organizing Vietnamese Good Agricultural Practice (VietGAP) on winter vegetables in suburbs of Red River Delta, funded by Ministry of Education and Training, Vietnam; Researcher, Team member | 2009 |
|  | Decentralized Programme for Rural Poverty Reduction in Ha Giang province - Vietnam (DPPR Ha Giang), sponsored by International Fund for Agricultural Development (IFAD); Trainer  | Spring 2009 |
|  | Improving Poor Farmers’ Livelihoods through Rice Information Technology or Linking Extension and Research Needs through Information Technology or LEARN-IT. The joint project between IRRI, VAAS, HUA, National Centre for Extension, and Angiang University, funded by ADB; Trainer | 2008 |
|  | Capacity building in applied natural resource economics and management for Vietnam, Cooperation for Agriculture and Rural Development (CARD) in Vietnam (CARD project), funded by AusAID, Australia; Facilitator, Translator | 2008 |
|  | Impact of [Site Specific Nutrient Management](http://www.irri.org/irrc/SSNM/) (SSNM) for corn to farmer household in the North Vietnam, funded by International Rice Research Institute (IRRI); Interviewer | 2008 |
|  | MARD’s program - “The impacts of the national programs for crops, animals, and forestry variety”, funded by the Ministry of Agriculture and Rural Development (Vietnam); Team member | 2007-2008 |
|  | The Uplands Program (Vietnamese-German Research Project) - Subproject F2.3: “Evaluation of Targeting Efficiency and Impact of Rural Finance and Land Allocation”, funded by DFG; Interviewer, Enumerator | Spring – Summer 2007 |

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| ***Publications*** |

**Ha, D.-N.,** Nga, N.-T.-D., Hung, P.-V., Nhuan N.-H., Huyen, N.-T.-T. (2018). *Tổng quan các nghiên cứu về nông nghiệp thông minh: Kết quả bản đầu* [Systematic review on smart agriculture: Preliminary findings]. Conference proceeding “Đào tạo nguồn nhân lực đáp ứng nền nông nghiệp ứng dụng công nghệ cao trong thời kỳ 4.0”, pp. 170-180. (Original in Vietnamese)

Rich, K. M., Dizyee, K., Huyen, N.-T.-T., **Ha, D.-N.,** Hung, P.-V., Nga, N.-T.-D., Unger, F., Lapar, M. L. (2018). *Quantitative value chain approaches for animal health and food safety.* Food Microbiology. Vol.75, pp.103-113. https://doi.org/10.1016/j.fm.2017.09.018

**Ha, D.-N.,** Hung, P.-V., Cuong, T.-T., Trung, N.-X., Long, T.-V., Bonney, L., . . . Ives, S. (2015, 20 - 24 November 2015). *Socio-cultural factors challenging development interventions in cattle production in the remote areas of Vietnam.* Paper presented at the 23rd International Grassland Congress: Sustainable use of grassland resources for forage production, biodiversity and environmental protection, India.

Nga, N.-T.-D., Huyen, N.-T.-T., Hung, P.-V., **Ha, D.-N.,** Long, T.-V., Be, D. T., . . . Lapar, L. (2015). *Household pork consumption behaviour in Vietnam: Implications for pro-smallholder pig value chain upgrading*. Paper presented at the Tropentag 2015 Conference on International Research on Food Security, Natural Resource Management and Rural Development Berlin, Germany. <http://www.tropentag.de/2015/abstracts/full/798.pdf>

**Ha, D.-N.,** Hung, P.-V., Huyen, N.-T.-T., Bonney, L., & Ives, S. (2014). *Impacts of Socio-Cultural Factors on Beef Cattle Value Chain: A Case Study of Producers in the Northwest Region of Vietnam.* Paper presented at The 16th AAAP Congress, Yogyakarta, Indonesia.

**Ha, D.-N.,** Huyen, N.-T.-T., Trung, N.-X., Long, T.-V., Duc, N.-A., Xuan, V.-K., . . . Lapar, L. (2014). *Characterising Pig Value Chains in Vietnam (Descriptive Analysis from Survey Data).* Poster presented at the Tropentag 2014, Prague, Czech Republic.

Hung, P.-V., **Ha, D.-N.,** Huyen, N.-T.-T., Trung, N.-X., & Long, T.-V. (2014). *Project report: Study of the Dien Bien's Beef Cattle Value Chain (ACIAR Project LPS/2008/049)*. Retrieved from Vietnam.

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| ***Conference (selected)*** |

* The Annual Crawford Fund Conference on 13-15 August 2018 in Canberra, Australia.
* The Tropical Agriculture Conference (TropAg) 2015 on “*Meeting the Productivity Challenge in the Tropics*” on November 16-18, 2015 in Brisbane, Australia.
* The University of Tasmania 2015 Graduate Research Conference on September 3-4, 2015 in Hobart, Australia.
* The 16th AAAP Congress on *“Sustainable Livestock Production in the Perspective of Food Security, Policy, Genetic Resources and Climate Change”* on November 10-14, 2014 in Yogyakarta, Indonesia.
* *Technical workshop on 2012 Food Price Volatility (FPV) national report* on January 31, 2013 by OXFAM, IPSARD and VIETSURVEY in IPSARD, Hanoi, Vietnam.
* *Improving market and value chain research: Workshop on Agribusiness Research-for-Development Methods*, on September 10-12, 2012 by ACIAR and MALICA in Hanoi, Vietnam.
* *“Global Markets: What Future for Smallholders?”* and *“Regional Agricultural Trade for Food Security and Economic Development – Bridging Local and International Demand?”* at *Global Forum for Food and Agriculture (GFFA) Berlin 2011* on 21 January 2011, Berlin, Germany.
* *Tropentag 2010*: “*World Food system – A contribution from Europe*”, September 14-16, 2010, in ETH Zurich, Switzerland.
* “*Develop the Agricultural Insurances Market: Experiences and the Innovation in Vietnam*” on 19 March 2009 by IPSARD in Hanoi, Vietnam.

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| ***Fellowships/Achievements*** |

* ***Crawford Fund Scholarship*** funded by Crawford Fund Foundation for attending the Annual Crawford Fund Conference from 13-15 August 2018 in Canberra, Australia.
* ***John Allwright Fellowship*** funded by the Australian Centre for International Agricultural Research (ACIAR) for pursuing the *PhD program* at the *University of Tasmania* from June 2015 – October 2019.
* ***Travel grant*** provided by ACIAR to participate in *the AAAP 16th Congress in Yogyakarta, Indonesia* from 10-14 November 2014.
* ***Exchange scholar*** at *Department of Agricultural and Applied Economics, University of Wisconsin – Madison (USA)* from February 2013 – May 2013, funded by Vietnam’s Ministry of Education and Training*.*
* ***TRIG Scholarship*** provided by Hanoi University of Agriculture (Vietnam) for studying Master Program at *Humboldt University of Berlin (Germany)* from October 2010 – March 2011*.*
* ***Exchange student*** at *Humboldt University of Berlin (Germany)* and *Institut Polytechnique LaSalle Beauvais (France)* within DOCUMAP Sandwich Programme (funded by Asia-Link program) from September 2009 – August 2010.

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| ***Skills*** |

**Computer literacy:** Excellent at **MS Office** (Word, Excel, PowerPoint), **Internet Browsers** (IE, Google Chrome, Firefox, Opera), **Email software** (Outlook), **Windows Operation System** (2000, XP, 2003, Vista, Win7, Win8, Win10), **Statistical Packages** (SPSS, Stata, R), and Qualitative Analysis Software (**NVivo**).

**Car Driving**: Good

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| ***Languages*** |

**Vietnamese**: Native **English**: Professional **German**: Elementary

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| ***Hobbies*** |  |

Photography, Traveling

Last update: Aug 2020